

CONTRACT



WCAU
10 Monument Road
Bala Cynwyd, PA 19004
(610) 668-5510

www.nbcphiladelphia.com

And:

NEBO MEDIA
3299 K STREET NW
STE 200
WASHINGTON, DC 20007
USA

<u>Contract / Revision</u> 344392 /		<u>Alt Order #</u>
<u>Product</u> Political		
<u>Contract Dates</u> 10/30/12 - 11/05/12	<u>Estimate #</u>	
<u>Advertiser</u> TOM SMITH/NRSC		<u>Original Date / Revision</u> 10/26/12 / 10/26/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WCAU	<u>Account Executive</u> Aaron Zeligson	<u>Sales Office</u> Philadelphia NS
<u>Special Handling</u>		
<u>Demographic</u> RA35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 27184		<u>Advertiser Ref</u> 28893

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WCAU	10/30/12	11/05/12	5A-6A M-F NBC10 NEWS 5A	5A-6A M-F		:30			NM	6	\$1,100.00
				LUR								
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	- TWTF--				4	\$175.00			
	Week:	11/05/12	11/11/12	M-----				2	\$200.00			
N 2	WCAU	10/30/12	11/05/12	6A-7A M-F	6A-7A M-F		:30			NM	7	\$4,000.00
				LUR								
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	- TWTF--				5	\$600.00			
	Week:	11/05/12	11/11/12	M-----				2	\$500.00			
N 3	WCAU	10/30/12	11/05/12	7A-9A TODAY SHOW	7A-9A M-F		:30			NM	6	\$9,000.00
				CDR								
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	- TWTF--				4	\$1,500.00			
	Week:	11/05/12	11/11/12	M-----				2	\$1,500.00			
N 4	WCAU	10/30/12	11/05/12	9A-10A TODAY SHOW 2	9A-10A M-F		:30			NM	3	\$1,575.00
				CDR								
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	- TWTF--				2	\$525.00			
	Week:	11/05/12	11/11/12	M-----				1	\$525.00			
N 5	WCAU	10/30/12	11/02/12	11A-12P NBC10 NEWS@11	11A-12P		:30			NM	4	\$600.00
				LUR								
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	- TWTF--				4	\$150.00			
N 6	WCAU	10/30/12	11/05/12	3P-4P M-F ELLEN	3P-4P M-F		:30			NM	4	\$3,100.00
				CDR								

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FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Advertiser</u> TOM SMITH/NRSC		<u>Estimate #</u>
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<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 3 \$775.00 Week: 11/05/12 11/11/12 M - - - - - 1 \$775.00												
N 7	WCAU	10/30/12	11/05/12	TONIGHT SHOW W/JAY LE	1135P-107A		:30			NM	5	\$3,750.00
CDR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 4 \$750.00 Week: 11/05/12 11/11/12 M - - - - - 1 \$750.00												
N 8	WCAU	11/03/12	11/04/12	6P-630P SA/SU	6P-630P SA/SU		:30			NM	2	\$1,900.00
CDR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - - - - - SS 2 \$950.00												
N 9	WCAU	11/03/12	11/03/12	7A-9A SATURDAY	7A-9A SA		:30			NM	1	\$650.00
CDR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - - - - - S- 1 \$650.00												
N 10	WCAU	10/30/12	11/04/12	630-7p Nightly News	630-7p		:30			NM	3	\$3,600.00
LUR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTFSS 3 \$1,200.00												
N 11	WCAU	10/30/12	11/04/12	2-3P STEVE HARVEY TALK	2P-3P		:30			NM	4	\$700.00
LUR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 4 \$175.00												
N 12	WCAU	10/30/12	11/02/12	7P-730P M-F	7P-730P M-F		:30			NM	3	\$3,450.00
CDR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 3 \$1,150.00												
N 13	WCAU	11/03/12	11/03/12	9A-10A SATURDAY	9A-10A SA		:30			NM	1	\$450.00
LUR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - - - - - S- 1 \$450.00												
N 14	WCAU	10/30/12	11/05/12	4P-5P NBC10 NEWS	4-5P M-F		:30			NM	9	\$3,600.00
LUR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 7 \$400.00 Week: 11/05/12 11/11/12 M - - - - - 2 \$400.00												
N 15	WCAU	10/30/12	11/05/12	5-6P NBC10 NEWS @ 5	M-f 5-6P M-F		:30			NM	8	\$7,600.00
CDR <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> Week: 10/29/12 11/04/12 - TWTF - - 6 \$950.00 Week: 11/05/12 11/11/12 M - - - - - 2 \$950.00												
N 16	WCAU	10/30/12	11/05/12	6P-630P NBC10 NEWS	6P-630P M-F		:30			NM	4	\$4,600.00
CDR												

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FOR NBC & TELEMUNDO STATION CONTRACTS:

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FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Advertiser</u> TOM SMITH/NRSC		<u>Estimate #</u>
<u>Original Date / Revision</u> 10/26/12 / 10/26/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- TWTF - -				3	\$1,150.00			
Week:		11/05/12	11/11/12	M - - - - -				1	\$1,150.00			
N 17	WCAU	11/04/12	11/04/12	1030-1130A SU MEET PRES	1030A-1130A SU		:30			NM	1	\$2,000.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				1	\$2,000.00			
N 18	WCAU	11/04/12	11/04/12	1130A-12P SUN @ ISSUE	1130A-12P		:30			NM	2	\$200.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				2	\$100.00			
N 19	WCAU	10/30/12	11/05/12	730P-8P M-F	730P-8P M-F		:30			NM	5	\$6,500.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- TWTF - -				4	\$1,300.00			
Week:		11/05/12	11/11/12	M - - - - -				1	\$1,300.00			
N 20	WCAU	11/04/12	11/04/12	6A-8A SUNDAY	6A-8A SU		:30			NM	1	\$175.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				1	\$175.00			
N 21	WCAU	11/04/12	11/04/12	8-10A SUNDAY	758A-956A SUNDAY		:30			NM	1	\$375.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				1	\$375.00			
N 22	WCAU	11/04/12	11/04/12	NFL REGULAR SEASON NC815P-1130P			:30			NM	2	\$18,000.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				2	\$9,000.00			
N 23	WCAU	10/30/12	11/05/12	11-1135P M-F LATE NEWS	11P-1135P		:30			NM	3	\$7,200.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- TWTF - -				2	\$2,400.00			
Week:		11/05/12	11/11/12	M - - - - -				1	\$2,400.00			
N 24	WCAU	11/04/12	11/04/12	10A-1030A SUN CHRIS MTT	10A-1030A SU		:30			NM	1	\$1,000.00
LUR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	- - - - - S				1	\$1,000.00			
N 25	WCAU	11/05/12	11/05/12	630-7p Nightly News	630-7p		:30			NM	1	\$2,000.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	M - - - - -				1	\$2,000.00			
N 26	WCAU	11/05/12	11/05/12	11A-12P NBC10 NEWS@11	11A-12P		:30			NM	1	\$250.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	M-----				1	\$250.00			
N 27	WCAU	11/05/12	11/05/12	2-3P STEVE HARVEY TALK	2P-3P		:30			NM	1	\$225.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/12	11/11/12	M-----				1	\$225.00			
Totals											89	\$87,600.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	89	\$87,600.00	\$74,460.00
Totals	89	\$87,600.00	\$74,460.00

Signature: _____ **Date:** _____

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